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EXPERIENCE

Publisher Sales Representative, Macmillan Learning

08/2018 - Present

Manage territory of 7 States with 3000+ contacts

Work towards yearly sales goals while maintaining weekly productivity metrics Create, distribute, and manage projects to Sales Support team for lead generation

Maintain numerous projects ontop of routine productivity metrics

732.615.7353

hughes.sean.hughes @gmail.com

325 Meadowood Road

Jackson, NJ 08527

02/2018 - 08/2018

Direct customer to client liaison

Worked directly with Sales Support/Inside Sales to fulfill customer needs

Constructed customer price quotes for future sales

Customer Service Associate, Macmillan Learning

EDUCATION

The College of New Jersey

Successfully ran Kickstarter for "The Littlest Soul Swallower" Children's Book

04/2016 - 07/2016

Wrote and illustrated all elements of "The Littlest Soul Swallower" children's book

Created and worked all aspects of Kickstarter Campaign including video, writing, artwork, and social media promotion

Worked directly with publishing company during all stages of book production

Bachelors of Fine Arts Minor in Interactive Multi

Media

2008-2012

SKILLS AND APPLICATIONS

Adobe Photoshop

Contract Artist and Marketing Assistant, DoubleTake Universe

01/2016 - 12/2016

Worked closely in-house on assets for physical publication

Worked with the team to promote and sell comics at New York City Comic-Con

Adobe After Effects

Adobe Illustrator

Freelance Artist, Valiant Comics

08/2016

Created artist cards for 50th issue of "X-O Manowar" for promotional purposes at events and

comic book stores

Dragonframe

Microsoft Word

Microsoft Excel

Combustion

Toon Boom

Radio Personality, 8Bits&Joysticks

01/2011 - 11/2015

Co-Host on weekly podcast

Managed public relations off air at conventions and small events

Assisted in management of social media presence

Microsoft Outlook

Microsoft Powerpoint Supervisor, RanDan Enterprises

06/2005 - 12/2015

Provided artistic services for customers Managed a team of artists, trained new hires

Performed opening and closing procedures, cash handling, and payroll processing

Slack

Salesforce

Google Tools